

# Junior Sales Manager

Zurich, Switzerland | Full time

## Company Description

Sixsentix ranks among the fastest growing companies in Europe, among the top 3 fast growing companies in Switzerland, was recognized as one of the top small businesses in Serbia and is among the top 50 global most valuable brands! With offices in Zurich, Vienna, Belgrade, Novi Sad and a strong presence in Abu Dhabi, we provide Software Agile Testing Services with advanced analytics to the largest banks, financial services, insurance and telecom companies. We are looking for a new member of our growing company. Join our [Sixsentix](#) Team!

## Job Description

- Market positioning of Sixsentix and QACubes services in accompaniment and collaboration with our Senior Sales Manager
- Acquisition of new clients and expansion of our existing customers
- Sell actively Sixsentix service and QACube's product
- Accompany the after sales activities as well as the first implementation phase
- Ensure the whole sales process from acquisition to closure
- Coordination of the support function within the company's sales process
- Collaborate with different persons within the company (Presales/Solution Architects, ...)
- Add valuable impact to the company and evolve professionally within the organization

## Qualifications

- Degree in technical disciplines or business Informatics
- 2-4 years' experience in distribution of complex solutions within large companies
- Track record within IT Distribution, especially in software development or quality assurance is an advantage
- Open-minded team player with great communication skills on all levels
- Willingness to develop from
- Fluent German and English language are a MUST

We look forward to receiving your electronic application (CV, reference letters, etc.) by email to [careers.ch@sixsentix.com](mailto:careers.ch@sixsentix.com). Find more information about Sixsentix on [www.sixsentix.com](http://www.sixsentix.com)

